

“The Strength of our organisation has grown through our ownership of the Steadfast Group.”



A local with all the right connections.

The Steadfast approach to insurance has become increasingly popular with brokers and their clients right around the country.

Which is not surprising when you consider that it gives you access to the very best insurance intelligence available worldwide.

Thanks to the relationship, you can access a national resource of knowledge, skills, products and services from your local Steadfast broker.



AVOCA
insurance brokers

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AVOCA
insurance brokers



THE STRENGTH



The advantages of choosing an insurance broker backed by Steadfast.

Having a local insurance broker that you know and trust can really take a load off your mind. After all, if you ever need to make a claim, the person who helped put your policy in place is right there to represent your best interests, dealing directly with the insurance company concerned.

Now you can enjoy that personalised service at the same time as knowing you're getting insurance expertise and support from a large corporation.

That's because we're part of Steadfast. A group of more than 270 government regulated insurance brokerages operating from over 400 offices around Australia.

Annually, the Group generates in excess of \$2.5 billion of premium turnover. And, as you can imagine, this provides enormous buying power and flexibility when negotiating with insurers.

So whether it's insurance for home, car, boat, or cover for small or large business of any kind, you can be assured the Group has access to the products, with the appropriate policy wordings, to meet your needs.

THE NETWORK



The best of both worlds.

Providing outstanding local service has been the key to our success. But being part of a genuine national network gives us a much larger pool of skills, knowledge, products and services to draw upon than if we were simply an independent local broker.

- Best practice standards manuals and templates
- On-line compliance regime
- Policy comparison tools
- Exclusive policy wordings
- Niche products
- Generic claim forms
- Training and education workshops
- OH&S programs
- Helplines providing assistance and advice by professionals in the areas of Legal, Technical, Contractual Liability, Compliance, HR/IR, Merger, Acquisition, Sales & Growth.

What's more, Steadfast is constantly improving its offerings. From broker education to innovative insurance solutions to more efficient claims processes, enabling us to deliver the high level of expertise you demand.

THE ALLIANCES



The best network, the best insurers.

The Group's strategic partners include Australia's largest insurers, direct access to the vast resources of Lloyds of London, and financiers for insurance premiums. Combining this with our insurance placement expertise and our knowledge of you, the client, makes our brokerage a virtual gateway to a vast array of solutions.

At the end of the day, Steadfast's unique alliances allow us access to the right product for your needs and regional conditions – only from quality companies.

